10/37

Approved For Release 2001/08/13: CIA-RDP78B04747A082400020011-2

Chicopee

Manufacturing Company

BUFORD, GEORGIA 30518 AREA CODE 404, 945-5084 OR 945-7775

LUMITE DIVISION

April 26, 1966

STATINTL

STATINTL

Dear

Thank you for you phone call of April 25, 1966, we are sending you a packet containing sample swatches of our Chicopee Fiberglass Screen, Chicopee Lumite Saran Screen, color brochure, and price list.

We understand that in your work as a mechanical engineer you plan to use this screening as a heavier or stiffer material to lead a fabric through rollers, and we feel sure that you can use one of our constructions for this purpose.

STATINTL

After you have had an opportunity to examine this packet please let us know if you have any further questions.

Sincerely yours,

CHICOPEE MANUFACTURING COMPANY LUMITE DIVISION

STATINTL

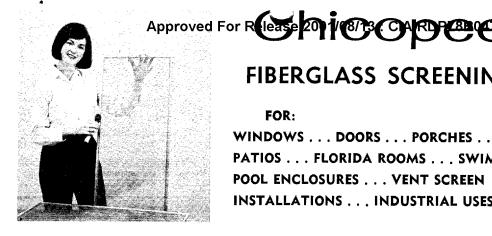


Sales Correspondent

Mr Enclosures

Any personal contacts ask for Mr. Gasaway
Product Director. If absent, Mrs. Taylor above STATINTL

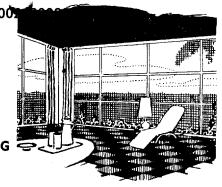
Declass review by NIMA / DoD Approved For Release 2001/08/13 : CIA-RDP78B04747A0



FIBERGLASS SCREENING

FOR:

WINDOWS . . . DOORS . . . PORCHES . . . PATIOS . . . FLORIDA ROOMS . . . SWIMMING POOL ENCLOSURES . . . VENT SCREEN INSTALLATIONS . . . INDUSTRIAL USES



Dear Customer:

As you know Chicopee is the largest weaver of fiberglass screen in the United States. During the past several years, Chicopee has sold screening both directly to our customers and through another corporation. The majority of our sales in most areas have been through another corporation; however, Chicopee is now expanding sales directly to the customer, and we are actively soliciting business more aggressively than we have in the past.

We at Chicopee pride ourselves on first of all our quality, secondly service, and third we always charge a fair price and a competitive price for our product.

The purpose of this letter is to bring to your attention that we are actively soliciting business for Chicopee Fiberglass Screen in your area and certainly appreciate the opportunity to supply your future requirements.

We maintain at all times an inventory of several million square feet in all widths, mesh, and colors for immediate shipment. We are currently in the process of setting up local distribution; however, in the meantime we would appreciate your directing your orders to our plant in Buford, Georgia.

If we can be of service to you, please do not hesitate to write, wire, or call us at: Chicopee Manufacturing Company

> Lumite Division Buford, Georgia

Telephone: Area Code 404

945-5084 945-7775

Sincerely yours,

CHICOPEE MANUFACTURING COMPANY LUMITE DIVISION

> Glen P. Gasaway Product Director

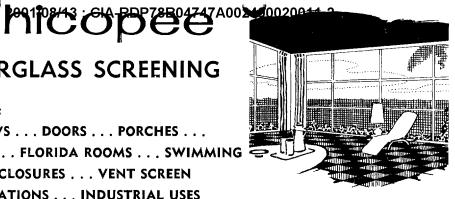
GPG/dbb



FIBERGLASS SCREENING

FOR:

WINDOWS . . . DOORS . . . PORCHES . . . PATIOS . . . FLORIDA ROOMS . . . SWIMMING POOL ENCLOSURES . . . VENT SCREEN **INSTALLATIONS . . . INDUSTRIAL USES**



Prices Effective September 10, 1965

Eastern and Midwestern States Prices

GENERAL TERMS AND CONDITIONS OF SALE apply to these products.

SHIPPING TERMS: All deliveries F.O.B. Shipping Point. Freight allowed on Seller's routing to destination, on all shipments 15 rolls and over; any additional transportation charges extra. Shipments less than 15 rolls will be F.O.B. Buford, Ga., without freight allowance.

PAYMENT TERMS: 2% 10th Prox. -- Net 30th Prox.

		NET PRICE PER 100 SQ. FT.		
	GRA	GRAY		AUQA DI
	Less than 50 rolls	50 rolls or more	Less than 50 rolls	50 rolls or more
18 x 14 MESH Widths 16" to 48" (2" increments) (Widths 54", 60", 66", 72", 78", 84")	\$5.05 \$5.40	\$4.85 \$5.15	\$5.75 \$6.00	\$5.50 \$5.75
18 x 16 MESH Width 16" to 60"* (Std. Widths in 2" increments) * Add .30 per c. sq. ft. for 60" width	\$4.25	\$4.15		
20 x 20 MESH STANDARD WIDTHS 36", 48" and 60" 72", 84"	\$6.80 \$7.25	\$6.80 \$7.10	\$7.30 \$7.70	\$7.15 \$7.50
Widths 16" to 42" may be supplied with selvages on one s	ide only.		<u> </u>	· · · · · · · · · · · · · · · · · · ·
Standard Roll Length is 100' — packed 1 roll per carton.				ч

LOOM ROLLS are available on a made-to-order basis in 300' and 500' lengths. "MADE-TO-ORDER WIDTHS" — ADDITIONAL CHARGES:

The added charges are based on the quantity of each item ordered with firm release schedule.

QUANTITY ORDERED	ADDITIONAL CHARGES		
6,500 Lineal Feet or More (minimum 10,000 Sq. Ft.)	None		
4,600 to 6,400 Lineal Feet (minimum 7,000 Sq. Ft.)	\$.10 per 100 Sq. Ft.		
2,100 to 4,500 Lineal Feet (minimum 3,000 Sq. Ft.)	.20 per 100 Sq. Ft.		
1,100 to 2,000 Lineal Feet (minimum 1,500 Sq. Ft.)	.50 per 100 Sq. Ft.		
1,000 Lineal Feet or less	2.00 per 100 Sq. Ft.		

VENT SCREENING

1	NET PRICE PER 100 SQ. FT.		
MESH	6" WIDE	8" WIDE	36" WIDE
8 × 8	\$4.00	\$4.00	\$3.80

SHIPPING TERMS: F.O.B. Shipping Point Freight allowed on seller's routing; additional transportation charges are extra. Releases for less than 50 rolls to one destination will be shipped F.O.B. Buford, Ga.

REFERENCE TABLE - SQ. FT. PER ROLL

WIDTH	SQ. FT./100' ROLL	WIDTH	SQ. FT./100' ROLL	WIDTH	SQ. FT./100' ROLL
18"	150	32"	266.66	46"	383,33
20"	166.66	34"	283.33	48"	400
22"	183.33	36"	300	54"	450
24"	200	38"	316.66	60"	500
26"	216.66	40"	333.33	66"	550
28"	233.33	42"	350	72"	600
30"	250	44"	366.66	84"	700

\$5.00 service charge less than 10 rolls.

Chicopee

Approved For Release 2001/08/13: GA-RDF78B0477A002400020011-2 **BUFORD, GEORGIA 30518**

AREA 404 945-5084 or 945-7775

Chicopee fiber glass screening can be ordered directly from the factory or any of several regional manufacturer's representatives throughout the country, according to Glen Gasaway, Product Director of Chicopee Manufacturing Company's Buford, Georgia Plant. Some manufacturers, patio builders and hardware stores apparently have been under the impression, we are unable to accept their orders. We not only accept these orders, but are most grateful for the opportunity to service all accounts for Chicopee fiber glass screen.

Chicopee Manufacturing Company, the largest weaver of fiber glass screening in the U.S., makes all standard widths, colors and constructions, and will make special widths and colors to order. "Service for the screen manufacturing, hardware trade and building supply dealers is the keynote of our operation," says Mr. Gasaway.

Quality features such as high impact resistance, resistance to fire, heat and rust, plus better visibility and long-lasting beauty without painting have earned a steadily increasing share of the screen market for Chicopee fiber glass screening. Company officials point out that it will

not shrink or stretch, and exhaustive tests by Chicopee Manufacturing Company and independent testing laboratories show that pound for pound, it is stronger than steel.

The product is widely used for windows and doors, porches, patios, Florida rooms, swimming pool enclosures and tents. It has manifold industrial uses. "We keep all standard widths, colors and constructions in stock, ready for immediate delivery," said Mr. Gasaway. "Mesh sizes from 4×4 up can be procured by ordering 10,000 or more lineal feet."

Special sales and merchandising aids are available to all dealers which includes a handy calculator by which the price on any length or width screening can be figured instantaneously. In addition, there are envelope stuffers, sample swatches and radio commercials; and Chicopee has available a display rack for five, 100' rolls of screening that takes up only 2' x 3' of floor space.

Order Chicopee fiber glass screening direct from the factory in Buford, Georgia, or write for the name of the manufacturer's representative nearest you.

Finest QUALITY and Better SERVICE FROM AMERICA'S LARGEST FIBER GLASS SCREEN WEAVER!

Chicopee

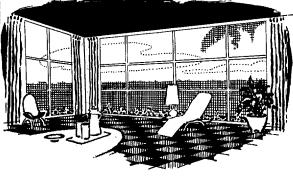
FIBER GLASS SCREENING



FREE SAMPLES And Complete Data

Chicopee Manufacturing Co.,
Buford, Georgia
Gentlemen: Please rush free samples and full data on Chicopee
Fiber Glass screening.

NAME
TITLE
ADDRESS
CITY
STATE



- WON'T RUST, DENT, SHRINK
- MOST DURABLE
 STRONGEST
- NEVER NEEDS TO BE PAINTED

Chicopee Fiber Glass Screening is neither metal nor plastic... but screening made of glass with a vinyl coating. It is preferred because it will not dent, shrink, stretch, corrode or rust. It is resistant to salt air and industrial fumes, and will not cause sidewall staining.

Designed for Longer Lasting Performance . . All Climates. Designed to Sell Better!

For Further Details, Contact

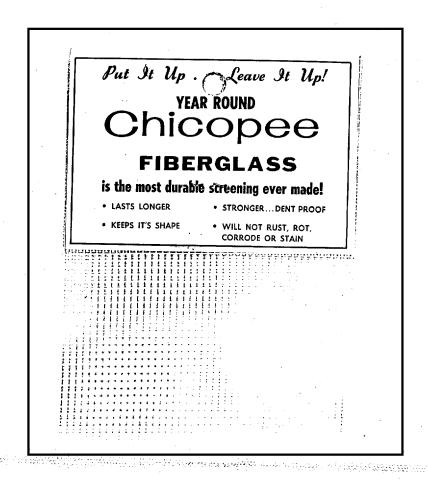
Chicopee

MANUFACTURING COMPANY 404-945-5084 BUFORD, GEORGIA 30518

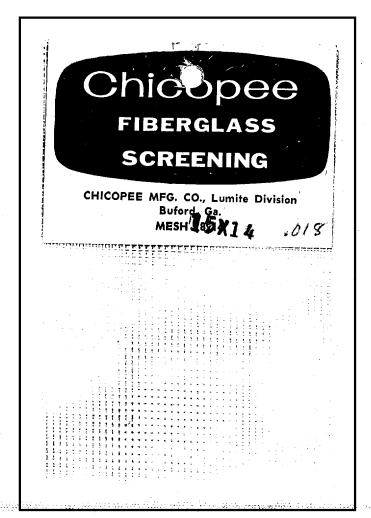
FREE SALES AIDS FOR YOU

Approved For Release 2001/08/13 : CIA-RDP78B04747A002400020011-2

CPYRGHT



CPYRGHT Approved For Release 2001/08/13 : CIA-RDP78B04747A002400020011-2



Approved or Release 2001/08/13 : CIACRD 78 500 747 A 002400020011-2 fibre Glass xihite Diastic coet seteen- Chicoperinfo co Buford, Beorgia Lomite Division Tab- Mylar .007" thick mat one side Cooper Trent 4923 cordellare of md inc Bethosdan 133, 20 Per 100 sheet 18×24" Tape 3 M # 465 1" wide muth eo. Mylar traffing film 18×24 matte one sible ·0075 #44-1057

Approved For Relea	ASE 2001/08/13: CIA-RDP78564747A002400020011-2 PROJECT STATUS REPORT
	tle Appropriate Item) TION DATE) (CANCELLATION) (ACTUAL COMPLETION DATE)
anitor	Project Number 99 /0/37
roject Name Lowed Par	
From Monitor	
lew Estimated Completion Date	
PHASE 1	PHASE 11
ate Assigned to Phase	Date Assigned to Phase Jan 3, 1967
Dispective Complete Sective Complete Section of the International Assessment Assessmen	
Proposal Received	
NAD Catalon Form	
Apst K (Estimate)	
OI Action	
xec. Oir. Approval	
rquisition Date	Estimated Completion Date 31 Mat. 67
Sntract Date	Actual Completion Date
Que Date (For Phase I)	to the share of the
PHASE 111	SPECIAL PROJECTS
late Assigned	Requested by an transfer and an arrangement of the contract of
Ontractor	Date Assigned
Contract Number	
OST K	
Contract Date	
Date Item Received	W-4-maga J
Completion Date	

GROUP I Excluded from automatic downgrading and declassification

Due Date

Approved For Release 2901108112 CIA-RDP78B04747A002400020011-2 Next 1 Page(s) In Document Exempt